

SCORE®Counselors to America's Small
Business

HOW TO REALLY START YOUR OWN BUSINESS WORKSHOP

Saturday, April 29, 2006

Saturday, August 19, 2006

Saturday, November 4, 2006

All times 8:00 a.m. to 2:30 p.m.

**RAMKOTA HOTEL
BEST WESTERN**

2400 N. Louise Avenue

Sioux Falls, SD

(I-29 at Russell St. - Exit 81)

The SCORE Association is a nonprofit association dedicated to entrepreneur education and the formation, growth and success of small business nationwide. SCORE is a resource partner with the Small Business Administration (SBA). SCORE Association volunteers serve as "Counselors to America's Small Business." Working and retired executives and business owners donate their time and expertise as volunteer business counselors and provide confidential counseling and mentoring free of charge.

AGENDA

8:00 - 8:20 AM	REGISTRATION
8:20 – 8:30 AM	WELCOME
8:30 – 9:45 AM	MARKETING/BUSINESS PLAN
9:45 – 10:00 AM	BREAK
10:00 - 11:15 AM	CASH FLOW/FINANCIAL PROJECTIONS/ BUSINESS ORGANIZATIONAL STRUCTURE
11:15 – 11:45 AM	IRS TAX ADVICE FOR SMALL BUSINESS
11:45 – 12:15 PM	WHAT A BANKER LOOKS FOR IN A BUSINESS PLAN
12:15 – 1:00 PM	LUNCH & DISCUSSION ON WHAT'S AVAILABLE FROM <ul style="list-style-type: none"> ▪ SCORE ▪ SMALL BUSINESS DEVELOPMENT CENTER ▪ SMALL BUSINESS ADMINISTRATION ▪ EQUIP ▪ GOED
1:00 - 2:15 PM	ROUNDTABLE DISCUSSION BY LOCAL BUSINESS OWNERS
2:15 - 2:30 PM	QUESTION/ANSWER

MATERIALS AND LUNCH INCLUDED

SPACE IS LIMITED -- PRE-REGISTRATION IS STRONGLY RECOMMENDED

Special arrangements for the handicapped will be made if requested 10 days in advance - contact SCORE at 330-4243, ext. 44.

PRE-REGISTRATION FORM

Register 1 week in advance of workshop & save \$5.00 off the \$40.00 (self) fee

Mail to: SCORE FEE: \$40.00 (SELF) or \$35.00 (self) if paid 1 week in advance
2329 N. Career Ave., Ste. 105 \$20.00 each additional associate
Sioux Falls, SD 57107 \$20.00 student

Attendee(s) Name(s) _____

Address _____

Business Name _____

Telephone _____

☐ April 29 ☐ August 19 ☐ November 4

Attendees: _____ @ \$40. (self) _____ @ \$20 (Per associate) _____ @ \$35 (Self) 1 Week in Advance _____ @ \$20 (student)

Registrations accepted at the door if space available. SCORE is funded by the U.S. Small Business Administration (SBA). The support given by the SBA does not constitute an expressed or implied endorsement of any of the component(s) or participant(s) opinions, products or services. SCORE operates under the cooperative agreement SBAHQ-97-50001.